POST GRADUATE EMPLOYMENT STRATEGY

70% Networking	30% Job Searching
Handshake www.stonehill.joinhandshake.com • Mentor Database • Career Events and Workshops	 Handshake www.stonehill.joinhandshake.com Your Profile: Upload your résumé/cover letter under the Documents tab Search Jobs/Internships, and "Save Search" APPLY for the 100s of opportunities!
LinkedIn www.linkedin.com Create virtual résumé (profile) Invite connections and build your network Ask for recommendations Use the "Find Alumni Tool" to search for Stonehill alums based on company, industry, and state	Career Services Job Sites www.stonehill.edu/job-internship-sites National databases Job search sites by field Buzzfile (Online business directory by state) Idealist (for non-profit jobs) Indeed (a metasearch engine)
 Professional Associations / Job Fairs / Social Events Research your industry and get involved to connect with like-minded professionals Follow relevant associations on Facebook/Instagram/Twitter to learn about networking events and conferences Follow these organizations on social platforms Join relevant groups on LinkedIn and pay attention to their conversations 	 Utilize Social Media Outlets Facebook Fan Pages (fan your target companies) Twitter (follow your target companies) LinkedIn Student Jobs: www.linkedin.com/studentjobs Connect your SimplyHired account www.simplyhired.com account to LinkedIn and Facebook to see who you know that works at organizations you may be interested in
TO DO ☐ Figure out your story / write it down to start shaping your pitch ☐ Contact your ENTIRE network, tell your story, ask for help ☐ Contact 1 networking contact / week ☐ Ask for an informational interview	TO DO ☐ Apply for 2-5 jobs / week and stay organized ☐ Stretch: Apply for jobs you may not be qualified for ☐ Leave your comfort zone: Apply for jobs you are not sure you will like but if you get an interview, you might be pleasantly surprised

How to use your Network to get an Interview:

- Of the 2-5 jobs you apply to each week, FIND SOMEONE WHO WORKS THERE!
- Utilize the mentor database, LinkedIn and other networking resources to find a contact
- Try to get your résumé into the organization through an employee
- Ask for an "informational interview" or just "advice on how to best position yourself as a candidate for X"